



+ BONUS
entertainment.

 **DAN BEARD COUNCIL, BSA**
SERVING GREATER CINCINNATI & NORTHERN KENTUCKY

FEATURED OFFERS:

1000's of offers. Incredible value. Help Support Youth.



powered by


INCLUDES OFFERS FROM:
CAN BE USED DIGITAL OR PRINT ALL ACROSS THE U.S.A.



EACH CARD HELPS TO SUPPORT A SCOUT

WHAT DO I SAY / SCRIPT

1. Hi, my name is _____(first name)
2. I'm a Cub Scout/Boy Scout/Venturer/Explorer with _____(Unit #)
3. We're selling Camp Cards, which gives you **HUGE** discounts to these popular places, **AND** it helps me earn my own way to _____(Activity/Summer Camp)
4. It's only \$10 and you get the card + as a Bonus you get a version of the popular blue **Entertainment Book** with 1000's of local coupons all over town.
Optional: The Entertainment Book is also digital now so the coupons are right on your phone. Show an example on a phone.
5. The card more than pays for itself and you get to _____(help me learn leadership skills at camp/ support the community)
6. Can I count on your support to help? *Wait for answer*
7. Thank EVERYONE, even those who don't buy. A Scout is courteous. You can say, Ok, thanks for listening, maybe next time.

TIPS TO REMEMBER

- Introduce yourself and your Scout unit.
- Know the card discounts and have a few good examples that are your favorite or that you can specifically refer to.
- Use the front side of this sheet to highlight the Entertainment Book.
- Practice your sales pitch.

ENTERTAINMENT SAVERS GUIDE

- FREE Bonus with each card.
- Visit: bsacampcard.com
- Auto-locates coupons based on your location.
- Can be used country-wide.