SCOUT SALES SCRIPT

Practice this script to maximize sales

"Hello, my name is _____ and I am with Pack/Troop _____. I am trying to earn my way to _____ and to support our camp programs. I have many delicious flavors of popcorn and _____ is my favorite because ____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

When you have completed your presentation, be sure to thank them, even if they didn't buy anything!



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